



# EMPOLIS PARTNER PROGRAM

Sales Agents | Resellers | Value-added Resellers

Use and distribute Empolis software  
to help your customers be faster and better.

**EMPOLIS**  
INFORMATION MANAGEMENT

A photograph of two business professionals shaking hands. The word 'WIN' is written in white chalk on the sleeves of both individuals. The background is slightly blurred, showing other people in a meeting setting.

## EMPOLIS PARTNER PROGRAM

Sales Agents | Resellers | Value-added Resellers



### More success together. The Empolis Partner Program.

Achieving more together and more mutual success is our motto for the Empolis Partner Program. If you also support your customers in making data available in a situation and task-appropriate manner, in order to make the right decisions, then you share our vision. Let us unify our strengths and generate entirely new offerings.

### Implementing customized offers together.

Our Partner Program complements your offering with our solutions and services. Together, we are capable of leveraging market segments that we were previously not able to address on our own. We can offer a partnership to precisely match your strengths and your business.

## PUT US TO THE TEST! YOUR PERSONAL CONTACT:



Do you have questions about our offering?  
Are you interested in a partnership?  
We look forward to hearing from you!

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## EMPOLIS – YOUR AWARD-WINNING PARTNER

Our professional know-how in information management is acclaimed and distinguished with national and international Awards:



**Salesforce Partner Award**  
"Best Innovative Solution"  
2017



**Experton**  
**Big Data Leader Germany 2017**  
"Big Data Analytics as a Service"  
"Big Data Dashboards and Visualization Solutions"  
"Big Data Industrial Analytics"

**Big Data Product Challenger 2017**  
"Big Data Analytics Platforms"



**BigData Insider**  
"IT-Unternehmen des Jahres 2016"  
Category "Analytics"



**TMCnet**  
Big Data As-a-Service Excellence  
Award: Empolis Box  
2016



**Experton**  
Industrie 4.0 / Internet of Things  
Vendor Benchmark  
Leader Germany  
2017



**KMWorld**  
KMWorld's Trend-Setting  
Products of the Year:  
Empolis Smart Cloud  
2016



**DBTA Award**  
DBTA: The Companies That Matter  
Most in Data  
2014 / 2015 / 2016 / 2017



**Experton**  
Cloud Vendor Benchmark  
Leader Germany  
2016



**Initiative Mittelstand**  
Innovationspreis-IT: Finalist in  
the Category "On Demand":  
Empolis Content Express  
2016



**Initiative Mittelstand**  
Innovationspreis-IT: Best Of in the  
Category "Industrie & Logistik":  
Empolis Smart Service®  
2016



**KMWorld**  
"KMWorld 100 Companies that  
Matter in Knowledge Management"  
2004 / 2005 / 2009 / 2010 / 2011 /  
2012 / 2013 / 2014 / 2015 / 2016



**Experton**  
Industrie 4.0 / Internet of Things  
Vendor Benchmark 2016:  
"Rising Star Germany"



## EMPOLIS PARTNER PROGRAM FOR **Sales Agents**

You have an excellent business network and know your market, your customers, and their requirements? You have identified demand for Empolis solutions in this environment?



### **Benefit from our expertise.**

As a consulting company or agency, you have an extensive network in your markets. You are very familiar with your customers' and their customers' demands and have identified the potential for mutual success through a partnership.

### **Our competence – products and services.**

As a partner, you will bring us into the equation – and into the process. Not only do we offer extensive experience in the design, development, and operation of professional information management systems, we also

offer a product portfolio that adapts to our customers' requirements. Our offering is rounded off by our expert employees and many years of experience, which we have combined effectively and appropriately in our service packages.

### **Your advantages – your benefit.**

Take advantage of over 30 years of experience in our customers' core processes in a wide variety of industries. Expand your own offering to include our competences and products. Benefit from our joint success!



## EMPOLIS PARTNER PROGRAM FOR Resellers

Are you a solution provider, yet service optimization and intelligent document creation have not been part of your offering?



### Expand your offering.

As a consultant and solution provider, you know everything about the day-to-day challenges your customers face. Expand your existing offering by including our standard cloud-based solutions, without additional investments in infrastructure or software. Develop new markets and find new customer bases without risk.

### Our products are flexible – just like your demands.

Our cloud products are instantly available and can be adapted individually to your

customers' requirements. With just a few steps and professional onboarding, you will be in the position to easily map processes, provide knowledge models, and adapt functionalities – all without further programming.

### Your advantages – your benefit.

Take advantage of our standard cloud-based products. They are instantly available and easy to adapt, offering you a risk-free opportunity to expand the scope of your own business opportunities. As our partner, you will benefit from attractive terms and our expert knowledge in professional information management.



## EMPOLIS PARTNER PROGRAM FOR **Value-added Resellers**

You are a provider in the service environment and develop applications for numerous customers with customized processes and solutions?



### Focus on your core business!

You develop applications for your customers, map knowledge-intensive processes in service, support, or other similar environments? For this purpose, you need to get the right information, to the right person, at the right time, on any desired device. We provide an agile, low-risk, and efficient development process, which enables you to concentrate fully on your customers' processes and requirements.

### Leave professional information management to us. With the Empolis Smart Cloud.

No need for you to concern yourself with infrastructure or scalability, simply rely on our more than 30 years of experience in the development and operation of professional information management systems. Regardless of whether you use existing content from your system environment or create new information, we will make the appropriate functions and tools for information provision, management and utilization directly available from the cloud as a PaaS (platform as a service): the Empolis Smart Cloud.



**Immediately available. Anywhere. Reliably.  
No risk.**

Once we have concluded our partnership, a coordinated onboarding process begins. Directly following, you will immediately be in the position to utilize our professional information management and adapt it to your customers' processes – without further programming. In developing your own apps, you will use our powerful PaaS API, in order to access information and utilize it, situation-appropriate and according to your demands, thereby reducing development efforts by more than half.

**Your advantages – your benefit.**

Take advantage of a state-of-the-art information management platform that is continually updated and upgraded. Significantly accelerate the time-to-market for yourself and for your customers and facilitate the digital transformation. Establish transparency through continuous monitoring of your key performance indicators (KPIs) and use the results for a process of constant improvement – without prior investments or risks.

# DECIDE. RIGHT. NOW.

Empolis is the leading provider of Smart Information Management software for comprehensive creation, management, analysis, intelligent processing and provision of all information relevant to a business processes. The Empolis approach combines knowledge with content management, according to the motto: DECIDE. RIGHT. NOW.

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